

2016-2017 Upstate Catalog – Business and Economics Prerequisites

In addition to the prerequisites listed below, all students who were not accepted to the Professional Program prior to Fall 2016 and are therefore NOT listed as UD (upper division students) must have completed 54 credit hours of course work and have an overall GPA of 2.0 or above to register for any business or economics course numbered 300 and above. Students not meeting these requirements may receive special permission to enroll; otherwise they will be administratively dropped from the course(s).

Course #	Course Title	Prerequisites
ACCT 225	Financial Accounting	MATH 120, 121, or 126
ACCT 226	Managerial Accounting	ACCT 225
MGMT 290	Introduction to Business Information Systems	CSCI 138 or 141
BADM 298	Gateways to Business	N/A
ACCT 331	Intermediate Accounting I	54 credit hours earned and ACCT 226
ACCT 332	Intermediate Accounting II	54 credit hours earned and ACCT 331 (with a minimum grade of C)
ACCT 333	Accounting for Decision-making and Control	54 credit hours earned and ACCT 226
ACCT 335	Individual Tax Planning	54 credit hours earned and ACCT 226
ACCT 336	Governmental and Not-for-Profit Accounting	54 credit hours earned and ACCT 331
ACCT 347	Legal Environmental of Business	54 credit hours earned
ACCT 348	Issues in Commercial Law	54 credit hours earned and ACCT 347
MKTG 350	Principles of Marketing	54 credit hours earned
MKTG 351	Consumer Behavior	54 credit hours earned and MKTG 350
MKTG 352	Marketing Communications	54 credit hours earned and MKTG 350
MKTG 353	Marketing Channels	54 credit hours earned and MKTG 350
FINA 363	Business Finance	54 credit hours earned and ACCT 225 and ECON 291
FINA 364	Financial Institutions and Markets	54 credit hours earned FINA 363
FINA 365	Principles of Investments	54 credit hours earned and FINA 363
FINA 369	Personal Finance	54 credit hours earned
MGMT 371	Principles of Organizational Management	54 credit hours earned
MGMT 372	Operations Management	54 credit hours earned and ECON 291 and MATH 121 (or equivalent)
MGMT 374	Management of Human Resources	54 credit hours earned and MGMT 371
MGMT 377	Advanced Organizational Behavior	54 credit hours earned and MGMT 371
MGMT 378	International Business Enterprise	54 credit hours earned and MGMT 371
MGMT 380	Financial Cnpts/Applic for New Ventures	30 credit hours earned and MATH 120, 121, 126, or 141
MGMT 390	Strategic Management of Information Sys.	54 credit hours earned MGMT 290 or CSCI 300 or INFO 201
BADM 398	Topics in Metropolitan Business Studies	54 credit hours earned and MGMT 371
BADM 399	Independent Study	54 credit hours earned
ACCT 432	Advanced Federal Income Tax	54 credit hours earned and ACCT 335
ACCT 433	Accounting Control Systems	54 credit hours earned and ACCT 331 or ACCT 333, and MGMT 290 or INFO 201
ACCT 435	Auditing	54 credit hours earned and ECON 292, ACCT 332, and 433 (pre- or co-requisite)
ACCT 436	Advanced Auditing	54 credit hours earned and ACCT 435
ACCT 437	Advanced Accounting	54 credit hours earned and ACCT 332
ACCT 438	Accounting Theory	54 credit hours earned and ACCT 332, and senior standing
MKTG 452	International Marketing	54 credit hours earned and MKTG 350
MKTG 455	Topics in Marketing	54 credit hours earned and MKTG 350
MKTG 456	Business Marketing	54 credit hours earned and MKTG 350
MKTG 457	Marketing Research	54 credit hours earned and MKTG 350 and ECON291 (or equivalent)
MKTG 458	Marketing Management	54 credit hours earned and MKTG 350, 351, and one of the following: MKTG 352, MKTG 452, MKTG 455, MKTG 456, MKTG 457, or MKTG 459
MKTG 459	Personal Selling and Sales Management	54 credit hours earned and MKTG 350
FINA 461	International Business Finance	54 credit hours earned and FINA 363
MGMT 471	New Business Enterprise	54 credit hours earned and MKTG 350, MGMT 371 and FINA 363 or MGMT 380
MGMT 475	Advanced Operations Management	54 credit hours earned and MGMT 372 and ECON 292 (or equivalent)
MGMT 476	Process Improvement	54 credit hours earned and ECON 292 (or equivalent) and MGMT 372
BADM 478	Senior Seminar: Business Strategy	Senior standing and a grade of C or better in all JCBE upper-division (300 or above) business core courses
BADM 499	Business Internship	54 credit hours earned, 36 hours in business and economics courses w/an overall GPA of 2.5 or a 2.5 GPA on 12 or more hours for the previous semester.

ECONOMICS COURSES

ECON 221	Principles of Macroeconomics	MATH 120 or 121 or 126
ECON 222	Principles of Microeconomics	MATH 120 or 121 or 126
ECON 291	Probability and Statistics	MATH 121
ECON 292	Statistical Inference	MATH 122 and ECON 291
ECON 301	Money and Banking	54 credit hours earned and ECON 221 and FINA 363
ECON 303	International Economics	54 credit hours earned and ECON 221 and 222
ECON 311	Issues in Economics	54 credit hours earned and ECON 221 and 222
ECON 322	Intermediate Macroeconomic Theory	54 credit hours earned and ECON 221
ECON 326	Managerial Economics	54 credit hours earned and ECON 222 and 292 (or equivalent)
ECON 499	Topics in Economics	54 credit hours earned and ECON 221 and 222

Accounting (21 hours)

ACCT U331 Intermediate Accounting I
ACCT U332 Intermediate Accounting II
ACCT U333 Accounting for Decision-Making and Control
ACCT U335 Individual Tax Planning
ACCT U433 Accounting Control Systems
ACCT U435 Auditing

One of the following: **ACCT U336** Government & Not-for-Profit Accounting, **ACCT U348** Issues in Commercial Law, **ACCT U432** Advanced Federal Income Tax, or **ACCT U437** Advanced Accounting

International requirement: ECON U303 or FINA U461

Economics/Finance (18 hours)

ECON U301 Money and Banking
ECON U322 Intermediate Macroeconomic Theory
ECON U326 Managerial Economics
ACCT U333 Accounting for Decision-Making and Control

Two of the following: **ECON U311** Issues in Economics, **ECON U499** Topics in Economics, **FINA U364** Financial Institutions and Markets, **FINA U365** Principles of Investment, **MGMT U390** Strategic Management of Information Systems, or **FINA U461** International Business Economics

International requirement: ECON U303 or FINA U461

General Business Administration (18 hours)

ACCT U333 Accounting for Decision-Making and Control
MKTG U351 Consumer Behavior
MGMT U374 Management of Human Resources
ECON U326 Managerial Economics

BADM U398 Topics in Metropolitan Business Studies

One of the following: **ACCT U335** Individual Tax Planning, **FINA U365** Principles of Investment, **MGMT U390** Strategic Management of Information Systems, **MKTG U457** Marketing Research, **MGMT U471** New Business Enterprise, or **BADM U499** Business Internship

International requirement: ECON U303, MKTG U452, FINA U461, or MGMT U378

Management (21 hours)

MGMT U374 Management of Human Resources
MGMT U377 Advanced Organizational Behavior
MGMT U390 Strategic Management of Information Systems
MGMT U471 New Business Enterprise
MGMT U475 Advanced Operations Management

One of the following: **ACCT U333** Accounting for Decision-Making and Control or **ECON U326** Managerial Economics

One of the following, if not taken to fulfill the above requirements: **ACCT U333** Accounting for Decision-making and Control, **MGMT U378** International Business Enterprise, **BADM U398** Topics in Metropolitan Business Studies, **MKTG U452** International Marketing, **FINA U461** International Business Finance, **MGMT U476** Process Improvement, **BADM U499** Business Internship, **ECON U326** Managerial Economics or **ECON U303** International Economics

International requirement: MGMT U378 or ECON U303

Marketing (21 hours)

MKTG U351 Consumer Behavior
MKTG U352 Marketing Communications
MKTG U457 Marketing Research
MKTG U458 Marketing Management

Three of the following: **MGMT U377** Advanced Organizational Behavior, **MGMT U390** Strategic Management of Information Systems, **MKTG U353** Marketing Channels, **MKTG U455** Topics in Marketing, **MKTG U456** Business Marketing, **MKTG U459** Personal Selling and Sales Management, **MGMT U471** New Business Enterprise, or **BADM U499** Business Internship

International requirement: ECON U303, MKTG U452, FINA U461, or MGMT U378